

Independent Office Products and Furniture Dealers Association



About us

We represent over 1,200 members including dealers, manufacturers, wholesalers, manufacturers representatives and industry service providers. We provide the information, knowledge, and tools they need to help them to be successful in today's ever-evolving business environment.



Benefits and Resources

Discount Program

Providing you with affordable and customizable medical insurance, investment opportunities, and more for member companies' employees.

ISSA Resources

Gain access to ISSA trade shows, webinars, educational conferences, and live workshops are where you can:

- Source new products
- Identify new vendors
- Meet new customers
- Improve your business

Contact Us

Independent Office Products and Dealers Association
10275 W. Higgins Road, Suite 280, Rosemont, IL 60018
Tel.: 800-225-4772 Fax: 847-982-1012

Visit us at iopfda.org

Scholarship Program

We have awarded more than \$2.5 million in scholarships to deserving families of office products and office furniture dealers.

Advocacy

We are the voice of the independent dealer community in Washington, D.C., and across the country. We focus on topics such as tax reform, healthcare reform, and broadening access to government contracts through GSA partnerships.

Members gain access to meet face to face with government representatives at our annual Workplace Solutions Summit.



Association Committees



IOPFDA has established committees to represent some of the industry's most popular discussion topics.



Technology Committee

Work with dealers and service providers to educate and assist them with challenges and opportunities related to the performance and security of their operating systems, websites, internet ordering platforms, and other IT related issues.

Topics of importance include:

- Cybersecurity
- Office Products Industry Data Records (OPIDS)
- Digital Marketing

Furniture Committee

Work with furniture manufacturers and service providers to facilitate the sharing of information, on their products, processes, and best practices for mid-market dealers.

Topics of importance include:

- Business Management for Dealers
- Technology
- Covid/Pandemic Strategies
- New Vertical Expansion
- Brand Support

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