



Jarrold Anderson
Auburn, CA

I figured an overall summary of changes we have implemented during these times is best.

I am attaching some of our marketing as this has been my approach. Find supplies for the reps to contact their customers with. There is more but the idea is to have something they need and contact them, so we do not lose touch with them and hopefully come through as their heroes. We are lucky to have such good relationships with all our vendors right now. Many of them have been able to give us a heads up on many of these products before they even arrive. The sneeze shields we have been making for weeks now and it is our neighbor in our Rancho Cordova location.

We were approved for PPP in the first round and that was good. We were down 50-60% at first but we ended up down 35% in April and I am happy with that.

We are gearing up to focus on people coming back to work and we think that there will be a ton of furniture opportunities.

I am so impressed how resilient our industry is and we are essential. We have been very focused on Jan/San the last ten years and it is paying off big right now.

We have converted some very nice accounts during all of this simply by reaching out to them to offer something as simple as one can of disinfectant wipes.

SNEEZE GUARDS & BREATHE BARRIERS



ITEM: WALHS30

Hook & Slot Sneeze Guard

- Front & Side Vapor Area
- Ships Flat Ready to use in minutes
- Made from break resistant 1/4" clear acrylic
 - Disinfect with wipes & cleaners
 - Cleans w/ soap & water
- Portability: pick up & move where needed
 - Disassembles for Storage
- ETA APPROX. 5 BUSINESS DAYS
 - * Freight Charges may apply

Stock Dimension: 28"h x 32"w x 12"d

SALE PRICE
\$179.99

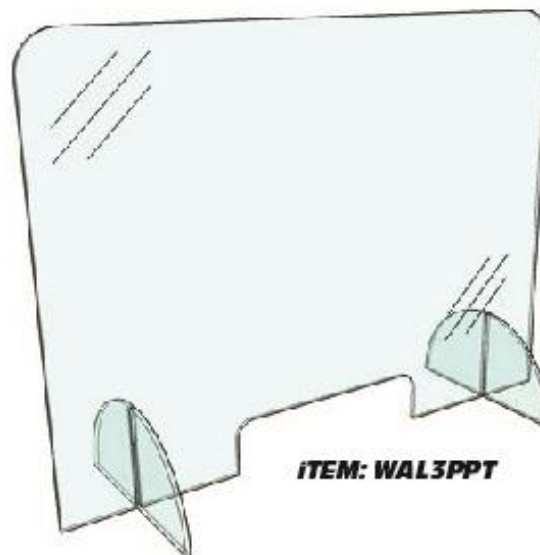
customerservice@walkersoffice.com
(888) 727-8737

Component Sneeze Guard

- Front Vapor Area
- Ships Flat Ready to use in minutes
- Made from break resistant 1/4" clear acrylic
 - Disinfect with wipes & cleaners
 - Cleans w/ soap & water
- Portability: pick up & move where needed
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- ETA APPROX. 5 BUSINESS DAYS
 - * Freight Charges may apply

Stock Dimension: 23.5"h x 31.5w

SALE PRICE
\$149.99



ITEM: WAL3PPT

SOCIAL DISTANCING FLOOR DECALS

Floor decals keep your customers and employees safe while reinforcing social distancing requirements!



- ▶ Size: 11" Diameter
- ▶ Material: Floorshark Graphic Polyester film
- ▶ Application surfaces: All smooth hard floors including concrete, tile, laminate, hardwood, and low pile carpet tiles.

SALE PRICE
\$9.99

*AVAILABLE IN SPANISH



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