



October 11th, 2019

Dear Valued Customer,

8900 Northpointe Exec. Dr.
Huntersville, NC 28078

As a follow-up to our earlier communications dated May 4th, 2019, we are providing an update to the implications of the ongoing US/China tariff discussions to impacted Commercial Consumer Solutions brands.

Effective September 1st, 2019 the United States implemented List 4a of the Section 301 Tariffs at a 15% tariff rate. A number of the products and components imported by the Commercial Consumer Solutions division of Newell Brands are directly affected by these import taxes. Although not a comprehensive list, below are the targeted import categories impacting our brands:

newellbrands.com

HTS	HTS Description	Sec 301 HTS Code	LIST 4
3924905650	PLASTICS,HOUSEHOLD ARTICLES NSPF ELSEWHERE, OTHER	9903.88.15	List 4a
3926902500	PLASTICS,HANDLES AND KNOBS, NOT ELSEWHERE SPECIFIED	9903.88.15	List 4a
3926909990	OTHER PLASTIC MATERIALS; OTHER, OTHER	9903.88.15	List 4a
6307102030	OTHER CLEANING CLOTH	9903.88.15	List 4a
7615109100	ALUM HOUSEHOLD ARTICLES & PARTS THEREOF,OTHER	9903.88.15	List 4a
9603908020	OTHER UPRIGHT BROOMS	9903.88.15	List 4a
9603908040	BROOMS, OTHER	9903.88.15	List 4a
9603908050	BROOMS, BRUSHES, OTHER	9903.88.15	List 4a

In previous communications we had indicated that pricing would be effective immediately. However, we will continue to delay the effective date until January 7th, 2020. The shift in strategy will enable us to partner with you to ensure we deliver against our mutual goals for 2020. Therefore, the CCS Division will pass on the applicable 15% import taxes on finished goods and sourced components affected by List 4a on the List 301 Import Tax List. **Due to the complexities associated with implementing this 15% tariff change on both sides, CCS will increase all affected finished goods at a consistent rate of 7% and all goods with affected components at a consistent rate of 3.5%. This increase will be effective at the line level for customer orders received January 10th, 2020 or later.**

We will be watching closely the events over the coming period and will adjust if the situation changes.

Chris Tesmer
Vice President of Sales & Channel
Commercial Consumer Solutions

