

# Who Do I Call? 847-699-3330

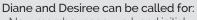


Do you find yourself not quite sure who to call at ISG when you've got a question? Well, we will ALL do our best to answer your guestion, but below is a listing of the best ISG team members to reach out to for anything that pops up! Think of it as a ISG telephone cheat sheet! We're just a phone call away!



#### **Customer Service Team**

- Diane Pakonen, Customer Service Manager, Ext. 122 • Desiree Erturk, Customer Service Associate, Ext.178



New member paperwork and initial website



- set up of users
- Tax exempt certificates
- Updating profiles (contacts, company names and addresses) to the ISG website
- Invoice questions
- Accounting Center Navigation
- Payment questions
- Credit and debit questions
- General vendor questions
- Billing discrepancies
- Assistance uploading logos to ISG website
- Dated goods



#### Tom Ashburn, Director of Dealer Development, Ext. 131

- Maximizing your return on membership
- Operational questions about your business
- Questions about competition
- Questions about other related channel partners [e.g. computer systems]
- How to use the RDC
- Taking advantage of buying direct
- What should I be stocking ... or destocking?
- Running a Cost Comparator
- Determining the membership level best for you
- · General questions on how to utilize ISG

#### T. J. Crayne, I.T. Director, Ext. 137

- Systems capabilities
- Leveraging ISG technical capabilities
- Questions regarding ERP
- EPIContent



## Jeff Matthews, Chief Financial Officer, Ext. 124

· Escalate issues originating in customer service,

 Financial guestions about your business IS Audit report



#### Erik Jensen, I.T. Administrator, Ext. 132

• EDI implementation, vendors and members, • Errors and EDI connection issues



Bob Samborski, Systems Administrator, Ext. 133 • Member purchase reporting and analysis

Corley Price



Barb Kraus, Credit Manager, Ext. 126

Corley Price, Controller, Ext. 120

credit, and accounts payable

- Discuss credit status and payment terms
- Review credit lines
- Vendor calls regarding member credit status
- Billing and payment issues
- Outstanding balances/large orders that could affect member credit line
- Cash applications



alain Rowen

Lalani Bowen, Accounts Payable Coordinator, Ext. 136

- Vendor calls
- ISG event room reimbursements
- Review of monthly vendor statements



Kelly Layden



Kelly Layden, Rebate Merchandise Manager, Ext. 121

Jill O'Neill, VP of Merchandising, Ext. 164

All vendor and program questions

Wholesale carton programs

- Catalog pricing/content
- Direct buy file

Vertical markets

Pack and Ship

- Pricing on house files ie; DDMS, Red Cheetah and ECI
- Epicontent
- · Boost and First in Search questions
- Rebate guestions, both vendor and member
- Rebate deposit confirmations

Tom Ashburn



- EDI strategy







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#### Mike Gentile, President & CEO, Ect 116

- Overall questions about your business
- ISG Board of Directors contact
- · Questions about the wholesalers
  - Call me anytime!
  - Or call me for any unresolved issues



## Marie Schmidt, Office Manager, Ext. 110 or Ext. 0

- Reception and switchboard · Purchasing, Furniture, Catalog and
- Pinnacle committee meeting organizer
- Any information regarding the ISG
- office.



#### Brian Stevenson, Director, Technology and Managed Services, Ext. 143

- Managed services, including print and technology
- INTEC questions
- New technology members
- ISG technology vendor questions
- All HP inquiries



#### Tanya Ross, Manager, Partner

- Development and Technology, Ext. 170 All HP inquiries
- Managed services, including print and technology
- INTEC questions
- New technology members
- Technology programs



#### Maureen Modelski, Marketing Administrator, Ext 127

- Email and flyer marketing program Insider content
- Web site issues and content
- Catalog and flyer billing questions
- UPS program questions











### General business inquiries



#### Frank Hoard, Director, Facility Supply Channel, Ext. 125

- Business Development, Facility Supplies Channel
- Jan/San, Break Room, Medical and Safety

Frank Hoard



#### Janet Eshenour, Director of Marketing, Ext. 128

- All marketing
- M-Power
- Intelliweb
- NEXT Committee questions
- Events





#### Allison Hilliard, Director, Member & Supplier Communcation, Ext. 117

- Vendor marketing programs
- Email and flyer marketing program
- Website issues and content
- Events
- NEXT Committee questions
- All communication guestions



Scott Zintz

#### Scott Zintz, Managing Director, EPIC Business Essentials, Tel. 630-220-9505

- National Account Programs
  - Public Sector
  - Federal
- Healthcare
- Commercial
- Call me anytime!









# Janet Eshenour