



Corporate Headquarters
20775 S. Western Ave., Suite 105
Torrance, California 90501
310.530.4445

Artline®
Xstamper®

July 1, 2019

Subject: Price Increase Effective January 1, 2020

Dear Valued Customer:

Shachihata has always tried to maintain the lowest price on our products. Our success is evident by the infrequent increases we have instituted over the years.

Our parent company, Shachihata Japan, has been forced to increase pricing due to transportation and labor costs in China, in addition Shachihata, U.S.A. has experienced an increase in operating costs. The majority of the Xstamper brand will increase by approximately 5%; this is the first increase on the Xstamper brand in five years. There will be no price changes on ClassiX, Xecutive or Artline products. Enclosed is the new suggested price list.

The new prices will go into effect on January 1, 2020. Please feel free to contact us with any questions.

Respectfully,

A handwritten signature in black ink that reads "Bob Ally". The signature is written in a cursive, flowing style.

Bob Ally
President & CEO
Shachihata, Inc.
Torrance, CA 90501