

## Who Do I Call? 847-699-3330

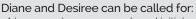


Do you find yourself not quite sure who to call at ISG when you've got a question? Well, we will ALL do our best to answer your guestion, but below is a listing of the best ISG team members to reach out to for anything that pops up! Think of it as a ISG telephone cheat sheet! We're just a phone call away!



#### **Customer Service Team**

- Diane Pakonen, Customer Service Manager, Ext. 122 • Desiree Erturk, Customer Service Associate, Ext.178



New member paperwork and initial website



- set up of users
- Tax exempt certificates
- Updating profiles (contacts, company names and addresses) to the ISG website
- Invoice questions
- Accounting Center Navigation
- Payment questions
- Credit and debit questions
- General vendor questions
- Billing discrepancies
- Assistance uploading logos to ISG website
- Dated goods





- Maximizing your return on membership
- Operational questions about your business
- Questions about competition
- Questions about other related channel partners [e.g. computer systems]
- How to use the RDC
- Taking advantage of buying direct
- What should I be stocking ... or destocking?
- Running a Cost Comparator
- Determining the membership level best for you
- · General questions on how to utilize ISG

#### T. J. Crayne, I.T. Director, Ext. 137

- Systems capabilities
- Leveraging ISG technical capabilities
- Questions regarding ERP
- EDI strategy
- EPIContent



### Jeff Matthews, Chief Financial Officer, Ext. 124

 Financial guestions about your business IS Audit report



T. J. Crayne

#### Erik Jensen, I.T. Administrator, Ext. 132

• EDI implementation, vendors and members, • Errors and EDI connection issues



Bob Samborski

Bob Samborski, Systems Administrator, Ext. 133

• Member purchase reporting and analysis



Gene Rigitano, VP of Finance, Ext. 120 · Escalate issues originating in customer service,

credit, and accounts payable



Barb Kraus, Credit Manager, Ext. 126

- Discuss credit status and payment terms
- Review credit lines
- Vendor calls regarding member credit status
- Billing and payment issues
- Outstanding balances/large orders that could affect member credit line
- Cash applications



alain Rowen

Lalani Bowen, Accounts Payable Coordinator, Ext. 136

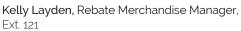
- Vendor calls
- ISG event room reimbursements
- Review of monthly vendor statements



Kelly Layden

Jill O'Neill, VP of Merchandising, Ext. 164

- All vendor and program questions
- Vertical markets
- Pack and Ship
- Wholesale carton programs
- All product sourcing questions
- Vendor program questions
- Boost questions



- Catalog pricing/content
- Direct buy file
- Pricing on house files ie; DDMS, Red Cheetah and ECI
- Epicontent
- · Boost and First in Search questions
- Rebate guestions, both vendor and member
- Rebate deposit confirmations

- Erik Jensen



# Who Do I Call? 847-699-3330





#### Mike Maggio, CEO, Ext. 116

- Overall questions about your business
- ISG Board of Directors contact
- Questions about the wholesalers
- Call me anytime!
- Or call me for any unresolved issues



#### Mike Gentile, President, Ext. 130

- Overall guestions about your business
- ISG Board of Directors contact
- Questions about the wholesalers
- Call me anytime!
- Or call me for any unresolved issues



#### Brian Stevenson, Director, Technology and Managed Services, Ext. 143

- Managed services, including print and technology
- INTEC questions
- New technology members
- ISG technology vendor questions
- All HP inquiries



#### Tanya Ross, Manager, Partner

- Development and Technology, Ext. 170 All HP inquiries
- · Managed services, including print and technology
- INTEC questions
- New technology members
- Technology programs



#### Maureen Modelski, Communication Administrator Ext. 127

- Email and flyer marketing program Insider content
- Web site issues and content
- Catalog and flyer billing guestions
- UPS program questions







### Frank Hoard, Director, Facility Supply Channel,

Ext. 125

Janet Eshenour, Director of Marketing, Ext. 128

Business Development, Facility Supplies Channel

Charles Forman, EVP Sales & Marketing, Ext. 118

Connections Acquisition Program

Anything sales and marketing related

IS Contract Furniture Program

General business inquiries

Furniture questions

Jan/San, Break Room, Medical and Safety

Frank Hoard



Janet Eshenour

- Intelliweb NEXT Committee questions
- Events
  - Boost questions

All marketing

• M-Power



#### Allison Hilliard, Director, Member & Supplier Communcation, Ext. 117

- Vendor marketing programs
- Email and flyer marketing program
- Website issues and content
- Events
- NEXT Committee questions
- All communication questions



#### Scott Zintz, Managing Director, EPIC Business Essentials, Tel. 630-220-9505

- National Account Programs
  - Public Sector
  - Federal
  - Healthcare
- Commercial
- Call me anytime!



Marie Schmidt

Marie Schmidt, Office Manager, Ext. 110 or Ext. 0 Reception and switchboard

- Purchasing, Furniture, Catalog and Pinnacle committee meeting organizer
- · Any information regarding the ISG office.

