



4101 Winfield Rd, Suite 300
Warrenville, IL 60555
Office: 630-821-3145; Fax: 630-322-6879
<http://www.tops-products.com>

March 1, 2018

Dear Valued Customer:

This is to inform you that the costs for many of the raw material inputs used in the products we produce have increased. The raw material input effected is paper. These increases will force us to change our pricing to you effective with items purchased on or after July 1, 2018. Our increase by product category is as follows:

- Note taking	3%
- Envelopes	5%

A complete revised price file for TOPS' branded products will be available accordingly.

Please know that keeping you competitive in this challenging market remains our top priority and we will continue to partner together to supply you with the types of products and service we have been known for now and into the future.

Thank you for your continued support.

Respectfully,

A handwritten signature in black ink that reads 'Dave Garber'.

Dave Garber
Vice President of Sales



Domtar
100 Kingsley Park Drive
Fort Mill, SC 29715
803-802-7500

January 11, 2018

SUBJECT:
Domtar – Pricing Information

Dear Valued Customer:

Effective with shipments February 12, 2018, the price for the following products will increase by US \$2.00/cwt and CAD \$2.50/cwt:

- Cougar® Rolls and Sheets
- Lynx® Opaque Ultra Rolls and Sheets
- Husky® Opaque Offset Rolls and Sheets
- EarthChoice® Opaque Offset 30% Rolls and Sheets
- Domtar Reply Card Rolls and Sheets
- EarthChoice® Colors Opaque Text and Cover
- EarthChoice® Colors Multipurpose
- EarthChoice® Colors Index, Tag and Vellum Bristol
- EarthChoice® Hots Text and Cover
- EarthChoice® Tradebook
- ci2000®
- EarthChoice® Envelope including colors
- Engineering Laser Bond
- Enterprise Postal Advantage™
- Laser Forms Bond including processed rolls and box forms
- White Wove Envelope
- Domtar Bagstock
- Domtar Tablet
- Brown Kraft Envelope
- Domtar Ink Jet products including processed rolls
- Business Papers products including Xerox® Vitality and all Domtar mill and private label brands
- Xerox® Bold and Xerox® Revolution products

Price increases apply to all pack types; rolls, folio and cut size.

All current standard differentials and upcharges remain in effect.

Please contact your Domtar Account Manager with any questions. Thank you for your continued support.

Sincerely,

A handwritten signature in cursive script that reads 'William R. Koehn'.

William R. Koehn
Vice President Communication Paper Sales

January 16, 2018

To Our Valued Customers:

Effective with shipments February 16, 2018, International Paper will increase prices on shipments east of the Rockies for the following grades by \$2/cwt and shipments west of the Rockies by \$3.00/cwt:

Envelope

- Postmark® White Wove & Recycled
- Postmark® Hi-Bulk & Vellum Envelope
- Postmark® Kraft & Recycled
- Springhill® Envelope Colors
- Postmark® Direct

Forms

- DataSpeed® Laser MOCR & Recycled
- DataSpeed® MOCR Ledger
- DataSpeed® Forms Bond
- DataSpeed® Engineering Bond and Recycled
- DataSpeed® Premium Ink Jet
- DataSpeed® Ink Jet with ImageLok
- DRM® Offset & Recycled
- DRM® Opaque
- DRM® Reply Card

Specialty

- Tablet
- Kraft Shopping Bag
- Coating Base Grades
- Release Liner Grades

All other standard differentials, narrow roll upcharges, and shipping policies for all products will continue to apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers