

Covid-19 High Demand Items

Disinfectants

Direct Supplier – Midlab Chemical – Shipping EPA List N disinfectants in less than a 3 week period
NOTE: Recommend that end users consider Gallon sizes to refill their current quart bottles with trigger sprayers.

Midlab can provide secondary labels at \$0.20 / each or Printable versions at No Charge.

Premoistened Wipes:

NOTE: Hospeco & RJ Schinner is taking orders on a dry wipe where disinfectants and sanitizers can be added to the wipe.

Clorox CEO stated in a TV interview with NBC News on 5/6/20, that demand for their product has increased by 500%.

He added, that Clorox branded wipes won't be able to reach the retail and commercial (non-healthcare) markets on a fairly regular basis until "summer".

When asked about a particular month, he was unwilling to commit.

Aerosol Disinfectants

NOTE: Current availability is spotty, unreliable, and may be allocated based on past sales. If you have access, I would secure the product available to you. As of 5/7/20, no known date for relief.

Hand Sanitizer

Direct Supplier – RJ Schinner

Direct Supplier – Mill Mats

ISG is working on finding more long term direct program Hand Sanitizer manufacturers.

In a discussion with a Gojo Regional Sales Manager, Purell won't be made available to the general commercial market until September time frame.

Purell might come back to Retail sooner as a few years back, GOJO licensed out the Purell name to Retail Supply Distribution channel. In essence, the Purell ISG members sell is made by GOJO, the Purell you'll see in a retail store is from a different manufacturer.

Hand Soap

Direct Supplier – Midlab Chemical – basic soaps

Direct Supplier – RJ Schinner & other wholesalers

Face Mask

Direct Supplier – RJ Schinner – FDA cleared Level 2's available to order

Direct Supplier – Advantus – see Vendor page for latest types of mask and ship dates

Direct Supplier – Acco – see Vendor page for latest types of masks and ship dates.

Indirect Supplier – OnyxBlue – Reusable/cleanable masks for children

Mask market is seeing some easing in meeting demand. The main reasons are the FDA is allowing KN95 & CE rated masks to be used for frontline Healthcare & many untraditional manufacturers have started entering the market.

Face Shields

Face Shields are another item that were easy to make as many companies shared their face shield blue prints to get the item out to market quickly.

There is no OSHA or FDA regulations on face shields at this time with regards to COVID-19 protection.

Isolation Gowns

InDirect – Epic Business Essentials – Scott Zintz has been working on securing vetted sources for gowns.

Disposable Gloves

On a call with ISG Vendor, Ammex, on 5/6/20, they stated that demand is 30 times the pre-pandemic level.

Pricing is only about 30 days out, and delivery is typically more than 6 weeks. Due to demand, all glove suppliers should be on allocation.

The non-healthcare & non-first responder trades that use disposable gloves should consider using gloves that can be reused and washed, an example of these would be nitrile dipped gloves.

Jan/San Paper – Toilet Paper / Towels

Direct Supplier – RJ Schinner is taking orders on many items

Direct Supplier – *COMING SOON* – Major National Paper House

Demand on single roll toilet tissues is still higher than normal. There should be plenty of availability for Commercial Towels and other types of Commercial Tissue (i.e. jumbo rolls & coreless style rolls).

Contact Frank Hoard for more information, hoard@isg.coop.